

CONVENTION



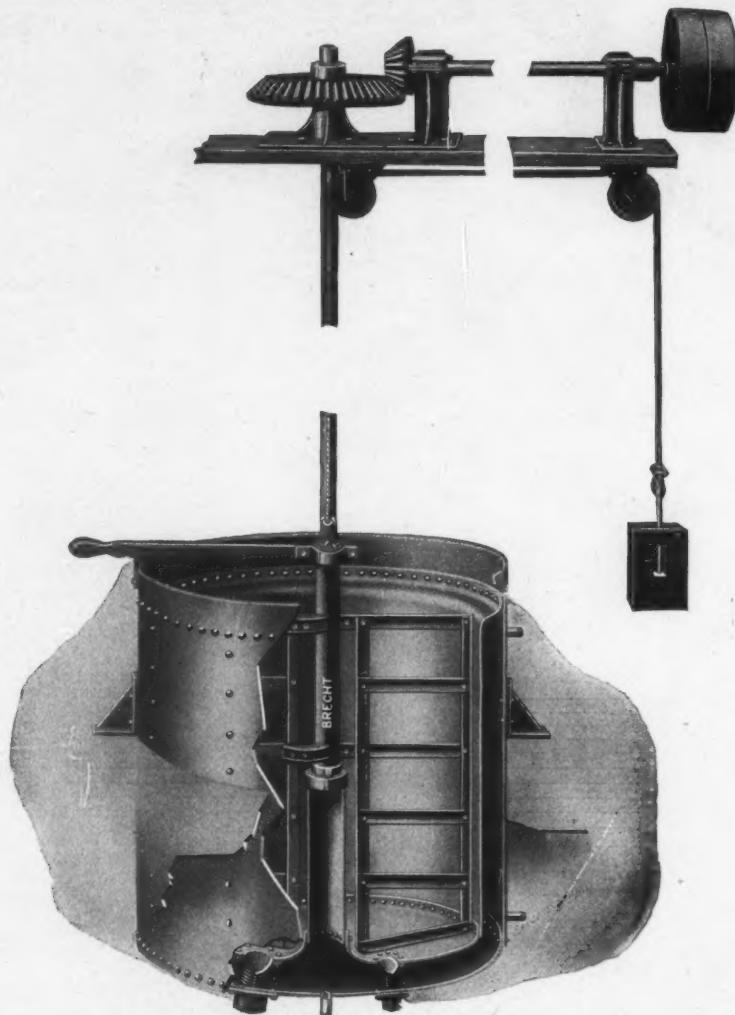
NUMBER

The
**NATIONAL
PROVISIONER**

October 23-24, 1909

NEW YORK
CHICAGO

Brecht's Jacketed Rendering Kettle WITH AGITATOR



Our New Rendering Kettle illustrated above is beyond question the most rapid and economical kettle manufactured. The steam dome in the center rising to a point half the height of the kettle gives an even distribution of heat through the product (greatly increases the heating surface) and consequently renders the charge in quicker time and with less consumption of steam than the old style kettle. The agitator shaft rests in a step on top of steam dome and the blades of agitator drop down on each side of dome and revolve around it. The agitator is counter-weighted and can be slid up the vertical shaft, leaving the kettle perfectly free for cleaning; is geared for power, having tight and loose pulley. The best boiler plate is used; kettle is strongly stay-bolted and is tested 100 pounds hydrostatic pressure. Three sizes, 1,250 lbs., 2,500 lbs., and 5,000 lbs. capacity. Write for further particulars.

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(Gus. V. Brecht Butchers Supply Co., Inc.)

Manufacturers of all Machinery, Equipment and Tools pertaining to the Packing House and Meat Industry, Cold Storages, Refrigerators, Market and Store Fixtures, etc.

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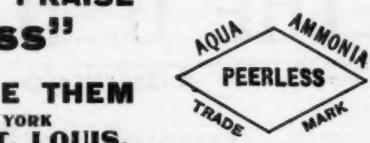


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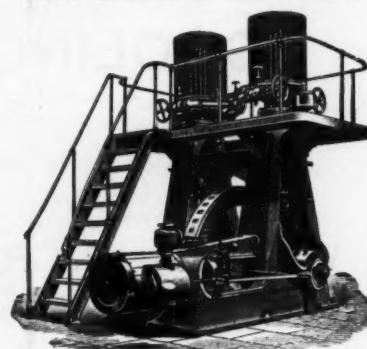
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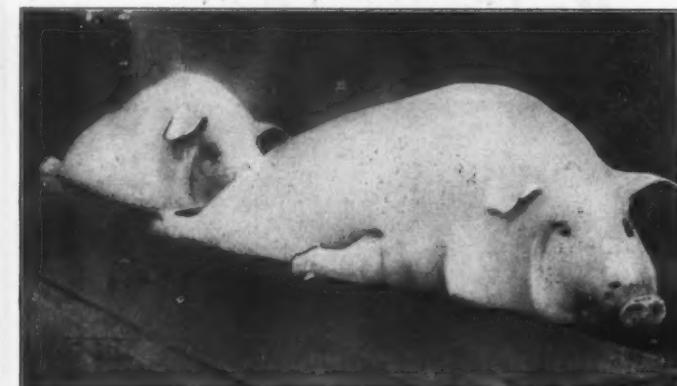
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? QUESTION: What causes meats to sour that come from hogs cleaned by Beating Machines?

¶ By carefully examining into this and consulting a veterinary surgeon the following solution suggests itself:

¶ The hot water in the scalding tub softens the skin of the hogs to release the hair. Every hair removed leaves an open channel in the skin. Other open channels are the pores. Through these channels the hot, smutty flush water is injected as with a force pump, by the severe, constant blows of the heavy water soaked beaters. The flush water, carrying with it dirt and scurf from the hogs, thus injected into the skin, not only penetrates the cells of the skin and the meat, the same as pickle does that is pumped into meats, but it also leaves particles of dirt in the open channels. The retained water and particles after the channels are closed by the cold in the chill room, it appears, soon start the trouble by souring.



HOGS AS CLEANED BY THE BOSS HOG SCRAPER
A Time-tested Device with New, Practical Improvements

¶ You will agree with us that the process of curing meats and tanning hides will bear us out in this.

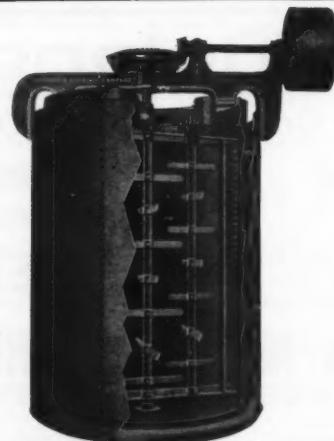
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The Old Dispensation was the wisest that ever ordered the affairs of men. So it was decreed that the highest honor of the race was that of looking after the preparation of the food—especially the meat food.

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Packers all over the land are coming right up to where they belong. And all these packers who are building swell and sanitary packing houses are installing Ridgway Steam-Hydraulic Elevators.

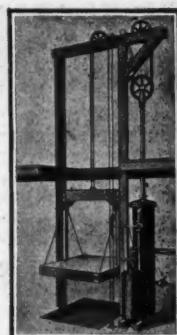
Why Ridgway elevators? That is for your engineering department to find out for you. Of one thing rest assured: the modern "Priests and Kings" are not buying Ridgway elevators just for their health. You will have Ridgway elevators when you find what it means to

"Hook 'er to the Biler."

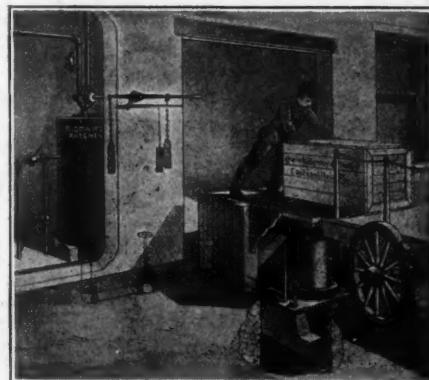
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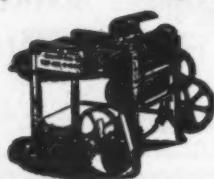
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Because it is economical and simple in operation—and never gives trouble—it is a favorite in packinghouses, meat markets, etc.

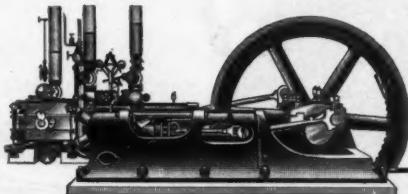
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USE WILLIAMS GRINDERS!

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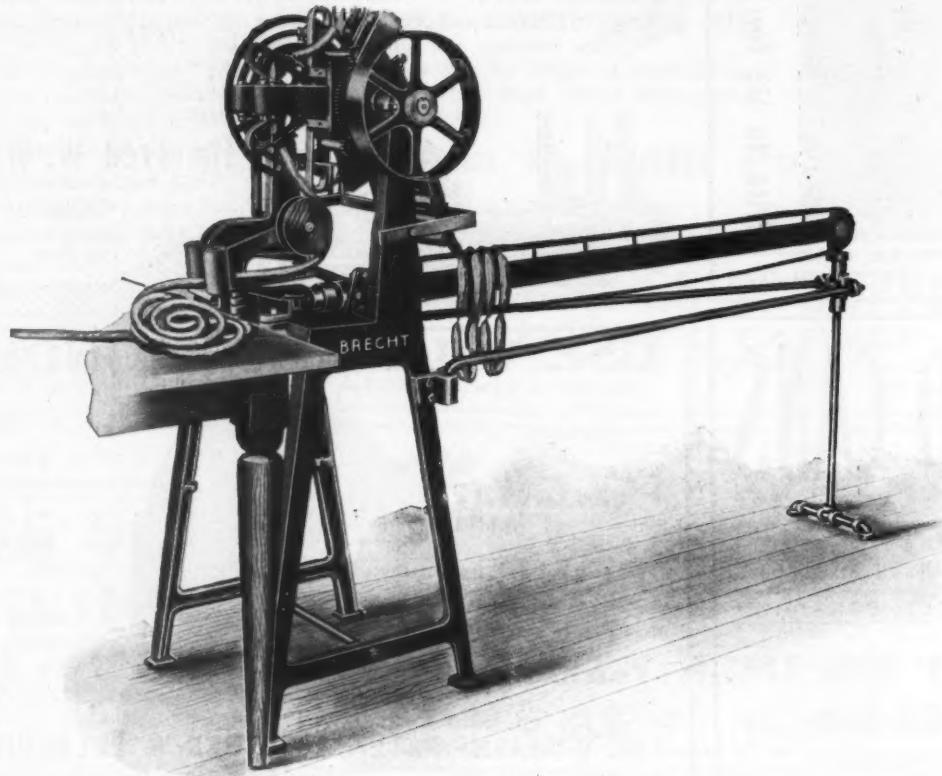
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BRECHT'S New Sausage Linking and Sticking MACHINE



This wonderful machine which has just been perfected will revolutionize sausage making, and reduce the cost of labor to a minimum. One operator can, with this machine, do the work of seven to ten people linking and sticking sausage by hand. The machine can be adjusted in a few minutes for making links, 3", 4", 5" and 6" in length, and handles all kinds of sausages that are twisted. The sticking attachment receives the sausage as it comes from the linker, and properly spaces it ready to be lifted on sticks and placed in the smoke house. This machine has been tested and found to be entirely practical and satisfactory. We will not be able to supply the trade until the Fall of 1910, for the reason it requires several months to equip our factory with special machinery for building them. In due time we will be in position to accept orders and promise delivery at a definite date; in the meantime inquiries will have careful attention.

THE BRECHT COMPANY

ESTABLISHED 1853

NEW YORK CITY

ST. LOUIS

DENVER

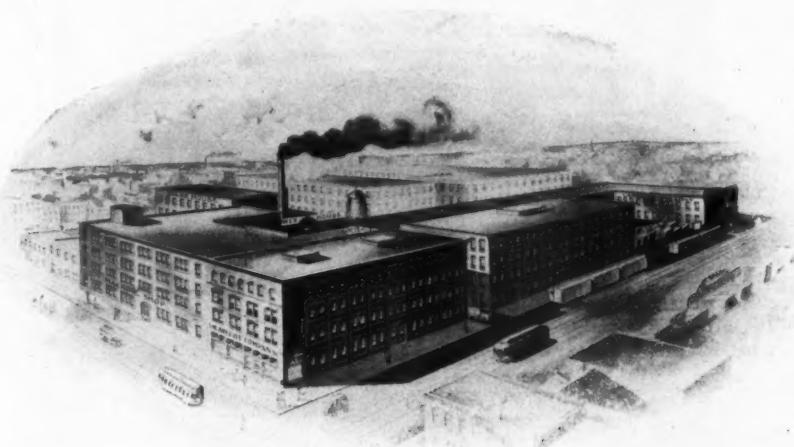
THE BRECHT COMPANY

DOUBLES ITS CAPACITY

The Brecht Company with main offices and factories in St. Louis, and branches in New York City, Denver, Colo., Hamburg, Germany, and Buenos Ayres, has just completed a \$200,000 addition to the St. Louis plant. This addition increases their floor space to over 600,000 square feet. One of the new build-

The Brecht Company was established in 1853, and from the beginning the business has increased steadily, but during the last decade the growth has been so rapid that even those in close touch with the Company's affairs are astonished.

The only explanation vouchsafed is:—



ings is a Central Power House, and fitted with the finest engines and dynamos capable of furnishing light and motive power for every department—all machinery throughout the plant is electrically driven. The other new building, which has a frontage of 127 feet, and a depth of 133 feet, and four stories high, is given over to Machine Shops, Nickel-plating and Painting departments.

Not alone the new buildings, but the entire plant is being equipped with the most modern machinery and appliances for the handling of a rapidly growing business.

"Machinery and supplies superior in quality modernness for the packers and butchers—constant striving to please—leading with something better, giving full value for the money."

The accompanying half-tone of the new plant is an interesting one; it shows what an immense plant is required in the manufacture of machinery and appliances to meet present day demands of the Meat Packing Industry—and its by-products.

The Brecht Company has experts in charge of all departments and handles every detail of a proposition.

How to Have Purest Quality and Best Flavored Hams and Bacon

Quality: To insure purest quality, see that your hogs are dehaired by THE ALLBRIGHT-NELL Hog Dehairing and Polishing Machine. This machine, by persistent massaging, removes all dirt from the skin and leaves it properly cleaned, easily digested and free from objectionable impurities, as shown by microscopical photograph No. 1.

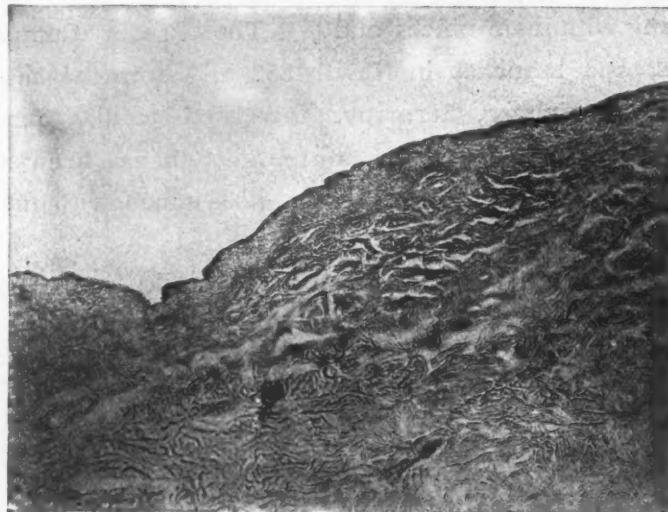


PHOTO MICROGRAPH—No. 1.

CROSS SECTION OF SKIN.



Showing the work of The Allbright-Nell Co.'s Hog Dehairing and Polishing machine. The hair and scurf skin removed by means of revolving beaters.

Flavor: For flavor, advise your trade to cook hams and bacon with the skin left on. This is very desirable when the hams and bacon are fried, as in the frying a delicious and savory flavor is added to the ham or bacon from the crisping of the skin.

Our machine has established a new standard for the cleanliness of the skin of the hog, and if you are using our machine you can advise your trade to cook the rind or skin, with perfect confidence and surety that the skin is absolutely pure and contains no dead and putrefactive material, dirt or bacteria. Our process of cleaning has the effect of a massage and leaves the skin soft and pliable, perfectly clean and easy of digestion and healthful.

Hogs scraped by steel scraping knives are not properly cleaned and are dangerous to health, as shown by microscopical photograph No. 2.



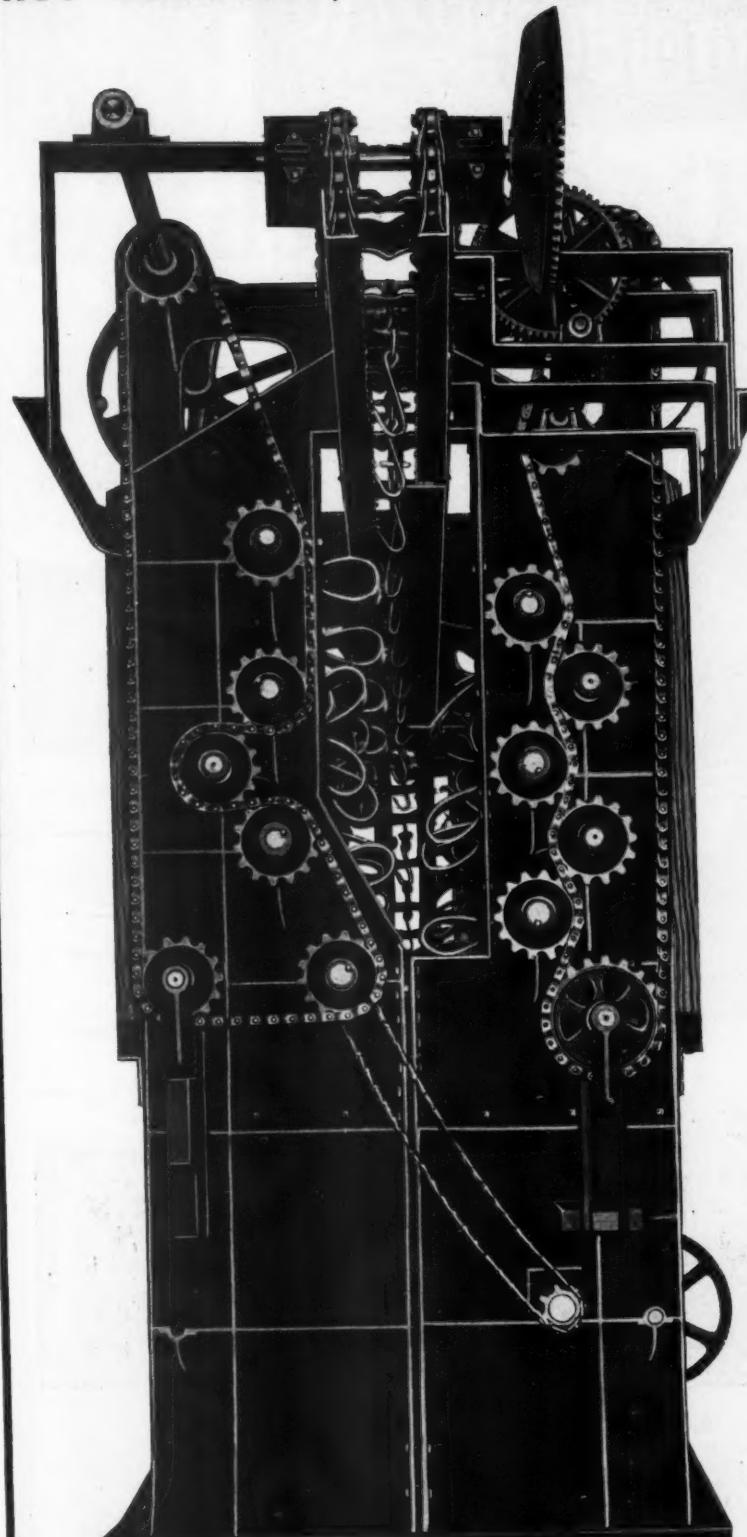
CROSS SECTION OF SKIN.



Showing the work as done by a Hog Scraper constructed with steel scraping knives.

THE ALLBRIGHT-NELL COMPANY
MANUFACTURERS
CHICAGO, ILL., U. S. A.

THE ALLBRIGHT-NELL HOG DEHAIRING, POLISHING and BLEACHING MACHINES



SHOWING END VIEW AND DRIVING CHAINS OF CAST IRON MACHINE

Protected by Patent Applications soon to issue.

A machine that **THOROUGHLY** does the work of removing the hair, scurf and stain, besides polishing and bleaching the skin.

The wonderful work accomplished by this machine speaks for itself. It does more work and better work than has heretofore been accomplished by any type of machine, and at

LESS EXPENSE FOR MAINTENANCE

As a labor saver, it is the biggest thing ever offered. After charging against the machine the cost of operating and maintenance, and crediting the machine with the number of men saved, the machine is shown to be a money-making machine. The users are able to make a big profit over and above the cost of operating any other type of machine.

The list of users given below, together with the large number of repeat orders, is a sufficient endorsement for our machine and goes farther than anything we can say.

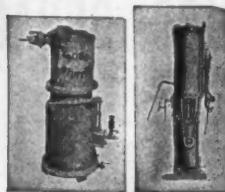
Rea & Company	Pittsburg, Pa.
Pittsburg Prov. & Pkg. Co.	Pittsburg, Pa.
William Zoller Co.	Pittsburg, Pa.
Rath Packing Co.	Waterloo, Iowa.
Jacob E. Decker & Sons	Mason City, Iowa.
T. M. Sinclair & Co.	Cedar Rapids, Iowa.
John Morrell & Co.	Ottumwa, Iowa.
Agar Packing Co.	Des Moines, Iowa.
Hammond Packing Co.	Chicago, Ill.
Roberts & Oak	Chicago, Ill.
Western Pkg. & Prov. Co.	Chicago, Ill.
Luer Bros. Pkg. & Ice Co.	Chicago, Ill.
East Side Pkg. Co.	Alton, Ill.
The Layton Company	East St. Louis, Ill.
Plankinton Pkg. Co.	Milwaukee, Wis.
Drummond Pkg. Co.	Eau Claire, Wis.
J. T. McMillan & Co.	St. Paul, Minn.
Elliott & Co.	Duluth, Minn.
Geo. A. Hormel & Co.	Austin, Minn.
Cudahy Packing Co.	Los Angeles, Calif.
Louisville Pkg. Co.	Louisville, Ky.
W. C. Routh & Co.	Logansport, Ind.
Evansville Packing Co.	Evansville, Ind.
A. Sander Packing Co.	Cincinnati, Ohio.
Cleveland Provision Co.	Cleveland, Ohio.
People's Packing Co.	Cleveland, Ohio.
Rohr & Bro.	New York, N. Y.
Bimler, Van Wagenen & Co.	Newark, N. J.
J. J. Falin Co.	Philadelphia, Pa.
Sperry & Barnes	New Haven, Conn.
Arbogast & Bastian Co.	Allentown, Pa.
Hammond-Standish & Co.	Detroit, Mich.
Armour & Co.	Mo. Omaha, Neb.
Western Packing Co.	Denver, Colo.
Swift & Co.	Mo. Omaha, Neb.
Swift & Co.	Chicago, Ill.
Swift & Co.	St. Joseph, Mo.
Western Meat Co.	San Francisco, Calif.
Morris & Company	Chicago, Ill.
Cudahy Packing Co.	Wichita, Kan.
Armour & Company	Chicago, Ill.
Jacob Dold Pkg. Co.	Buffalo, N. Y.
Jacob Dold Pkg. Co.	Wichita, Kan.
W. S. Forbes & Co.	Baltimore, Md.
Armour & Co.	East St. Louis, Ill.
Independent Packing Co.	Chicago, Ill.
Fowler Packing Co.	Kansas City, Kan.
Omaha Packing Co.	Mo. Omaha, Neb.
Hammond Packing Co.	St. Joseph, Mo.
Tennessee Pkg. & Prov. Co.	Nashville, Tenn.
Boehl & Company	Burlington, Iowa.
Chicago Packing Co.	Chicago, Ill.
Carstens Packing Co.	Tacoma, Wash.
Morris & Co.	St. Joseph, Mo.
Morris & Co.	Kansas City, Kan.
Anglo-American Provision Co.	East St. Louis, Ill.
Miller & Lux	Chicago, Ill.
Parker-Webb & Co.	San Francisco, Calif.
Union Meat Co.	Detroit, Mich.
Swift & Co.	Portland, Ore.
Armour & Co.	Fort Worth, Tex.

THE ALLBRIGHT-NELL COMPANY
Manufacturers - Chicago, Ill., U. S. A.

Back Fat Skinner



Steam Stuffers

Manufacturers
of the

BOSS Machines

Tight-Closing Roller
Door

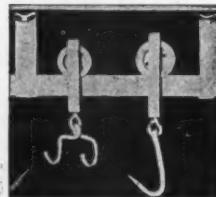
Cold Storage Door



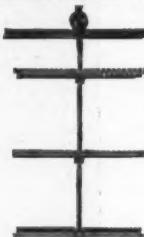
Safety Switch



Steel Hangers



Smoke House Tree

Sanitary Rendering and
Drying Tank

Cattle Knocking Pen



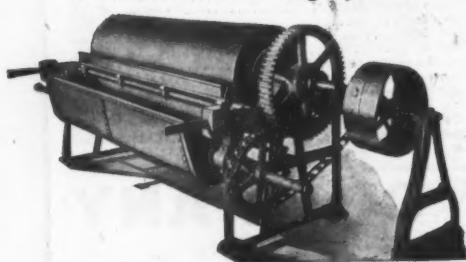
Pneumatic Stuffers



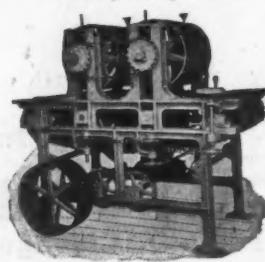
Smoke House Carriages



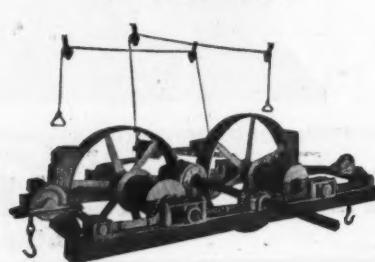
Steel Shell Lard Cooling Cylinder



Sanitary Belly Roller



Beef Friction Hoist



The Cincinnati Butchers' Supply Co.

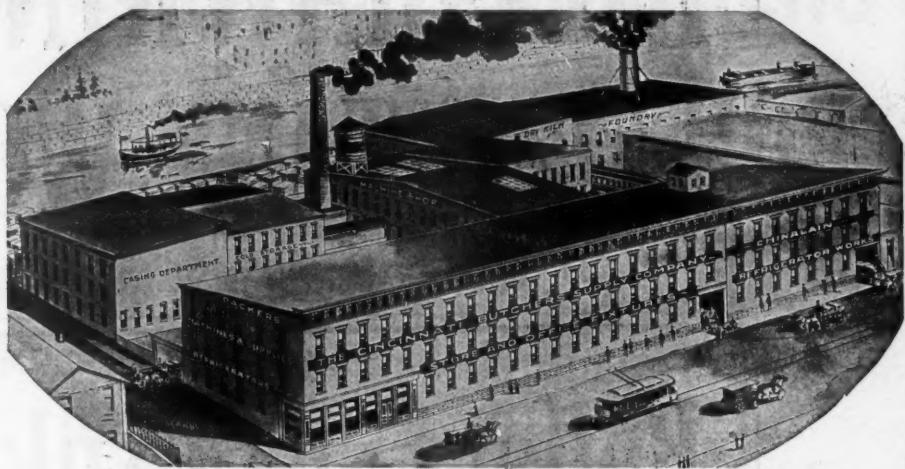
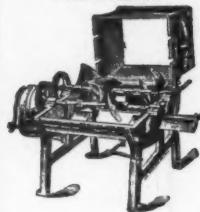
CINCINNATI, O.

Our Mammoth Plant, Home of the Boss Machines. Beauty Refrigerators and Fixtures

BOSS CUTTERS



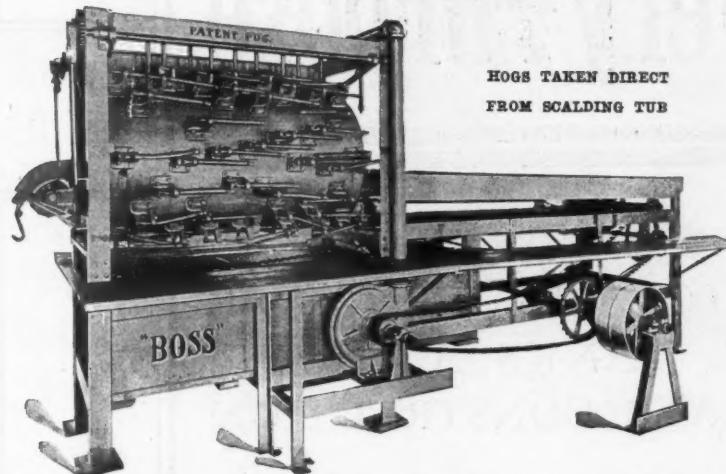
BOSS MIXERS



1986-2008 CENTRAL AVE. Largest and best equipped plant in the line.

WE ASK YOU TO INVESTIGATE the superior merits of the BOSS Machines to CONVINCE YOURSELF that they RANK THE HIGHEST in their class. THEY MAKE YOU MOST MONEY.

BOSS HOG SCRAPER

HOGS TAKEN DIRECT
FROM SCALDING TUB

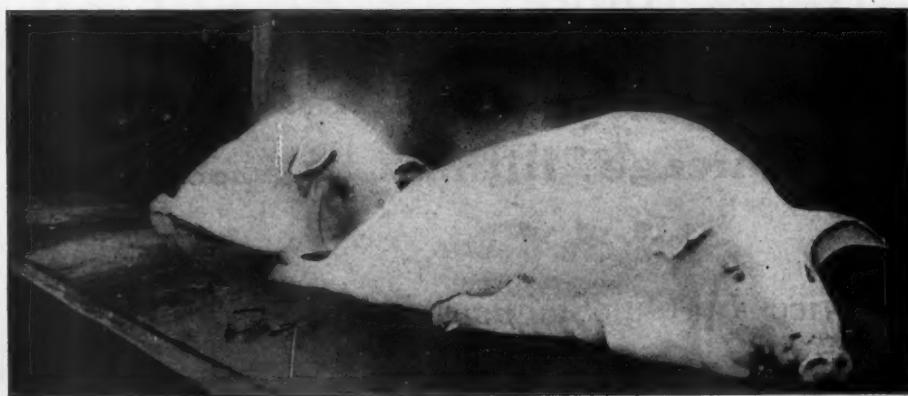
BOSS HOG HOIST

AVOIDS BRUISED HAMS.



The great favorites for perfect, durable and economical work.
Built in sizes to suit small, medium and large packers, with angle iron frame.

WORK DONE BY THE BOSS HOG SCRAPER.



RESULTS TALK

BOSS SCRAPER

soon earns its cost by saving labor and time and by turning out perfectly cleaned hogs, making skins of meats clear and white.

Capacity as fast as hogs are hooked on.

HILL-HAWKINS BOILER & TANK WORKS

Manufacturers of

Boilers and Tanks For Every Purpose

**PACKING HOUSE, RAILWAY,
ELEVATOR, REFINING, OIL
STORAGE TANKS AND ALL
STEEL PLATE CONSTRUCTION**

Office

COMMERCIAL NATIONAL BANK BUILDING

Works
102nd STREET

Chicago, Illinois

Long Distance Telephone
RANDOLPH 1341



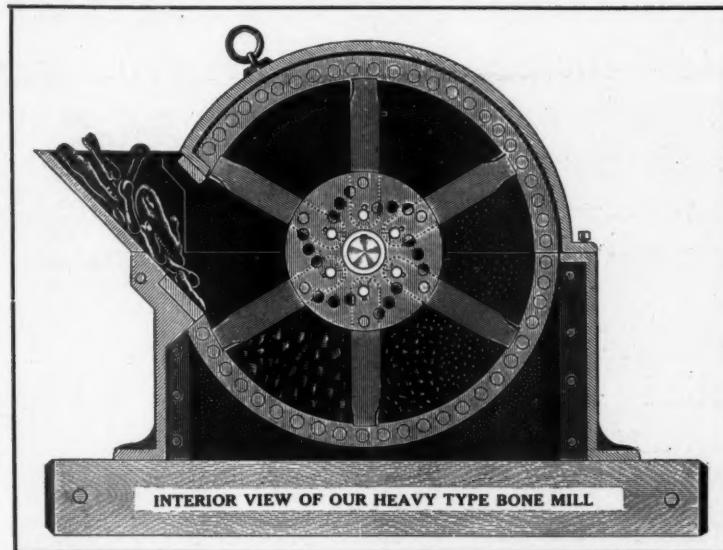
Write for Prices on Our Standard Fertilizer Dryer

WILLIAMS PATENT GRINDERS

FOR REDUCING

Green Bone, Steamed Bone, Garbage and Packing
 House Tankage, Green Garbage, Beef Scrap,
 Oyster and Clam Shells, Phosphate
 Rock, Limestone and Gypsum,
 Oil Cakes and Chemicals

Capacity
 from
 500 lbs. to
 10 Tons
 Per Hour
 Any
 Fineness
 Desired



Packers
 Work Up
 Your Own
 Waste and
 Make the
 Profit You
 Now Lose

1,500 Mills
 Now in
 Use

WRITE FOR FERTILIZER BULLETIN No. 9--JUST ISSUED

WILLIAMS PATENT CRUSHER AND PULVERIZER CO.

General Sales Department
 Old Colony Building **CHICAGO**

Works: ST. LOUIS

SAN FRANCISCO:
 428 Monadnock Bldg.

NEW YORK:
 39 Cortlandt St.

PHILADELPHIA:
 481 The Bourse

EVAPORATORS

Over 150 installations for Tankwater, Glue and Beef Extract

—and half of these “repeat orders”—proves that our SWENSON evaporators have the advantages we claim.

Our long experience in building equipments for packers has shown what is necessary for maximum economy and durability. Simplest to operate and easiest to keep clean and in good condition.

Tankwater—have you any? Why not save it and realize a profit of over 30 cents from every barrel you now throw away? No apparatus is so perfectly adapted to concentrate tankwater—**repairs** amounting to **less than 3% per year** is the Omaha Packing Co.’s experience. With our evaporator you can concentrate down to 65% solids with exhaust steam without any difficulty. The final density is easily controlled—no baking on the tubes—no parts to clog up with solid matter and reduce efficiency—Ask any of our customers.

Mr. Glue Maker: How does a record of over sixty Swensons installed for glue strike you? The best glues—strong and light colored—are made in our vacuum apparatus. Our fifteen years of experience in this line has shown us exactly what is needed. Low temperature throughout the liquor body. Rapid and continuous evaporation and **perfect** circulation without exposing the heating surface. The liquor is in our machine only a few minutes and is concentrated to any required density **in one passage**, with practically no loss by entrainment. Every part is easily kept **clean and sweet** by just using water after each day’s work.

SWENSON EVAPORATOR COMPANY

(Successors to AMERICAN FOUNDRY & MACHINERY CO.)

945 Monadnock, = = = = Chicago

Charter Members—American Meat Packers’ Association

EVAPORATORS

EVAPORATORS

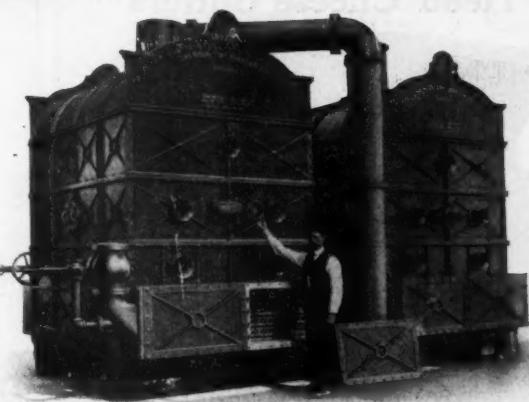
A FEW SWENSONS SHIPPED THIS SUMMER

A large glue evaporator for Eastern Tanners' Glue Company (third equipment). A similar but larger double effect was installed at Peter Coopers' Glue Factory in January, and they write: "—the results are **very satisfactory**—this one gives us a **far superior product** than any other—installed."

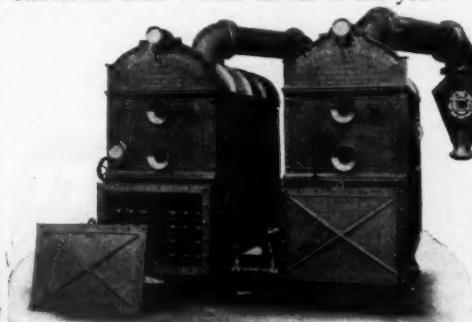


A TANKWATER DOUBLE EFFECT

Just the size for the average packer and renderer. Very durable and easy to operate and keep clean. **Note the heavy cast iron construction.** This one went to Zehner Bros., in Toledo, and one like it was put in Darling's new plant in Chicago (third sold them). Over 30 of this size being used, and **they're all money-makers.**



Another glue equipment put in at F. W. Tunnell's new plant in Philadelphia. They had a fire which destroyed their old Swenson. In ordering the new one they wrote: "We have received very attractive propositions from other houses, but **your evaporator has always given us satisfaction** and so we decided to accept—etc." One like this went to the California Glue Works earlier in the year.



Two of these 1,000-gallon tankwater triple effects were shipped this summer, both for the Pacific Coast; Miller & Lux, of San Francisco, and The Union Meat Company (Swift), of Portland, Oregon. They **must have the best** out there, the apparatus which **will give the least trouble.** G. A. Hormel's Swenson of this size was put in a year ago.

SWENSON EVAPORATOR COMPANY

(Successors to AMERICAN FOUNDRY & MACHINERY CO.)

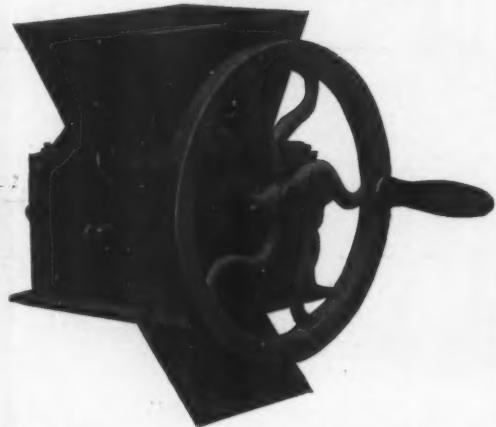
945 Monadnock, - - - - - Chicago

Charter Members—American Meat Packers' Association

EVAPORATORS

RANDALL SAUSAGE MACHINERY

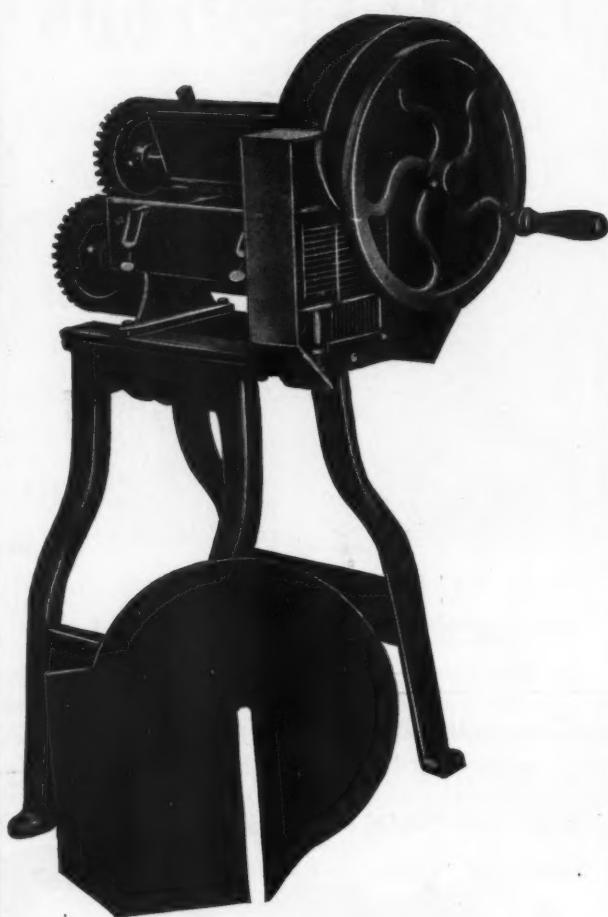
Head Cheese Cutters



In addition to the large Power Cutter as shown in the cut below, we have gotten out a machine to be run by hand. We have found from experience that there are quite a number of Sausage Makers who could not use the power machine because of the room it takes up. The hand machine can be fastened to a bench, and is out of the way, and will do the work of a Sausage Maker doing a moderate business. The machine can be run easily by one man, as the material being cooked is always soft and easily cut.



Pork Fat Cutter



This machine was designed to save room and time. It saves time because the rack used in similar machines has been done away with, and we have used instead a stationary screw, on which the fat is carried to the knives by a plunger. This plunger can be returned quickly when fat is cut ready for another operation.

It saves room because there is no rack to throw back the entire length of the machine when cylinder has to be refilled.

It is easy to clean.

Cuts fat into blocks 5-10 inches, unless otherwise ordered. There is nothing in front of machine to mash the fat after being cut.

Made to screw on benches, or on iron stands.

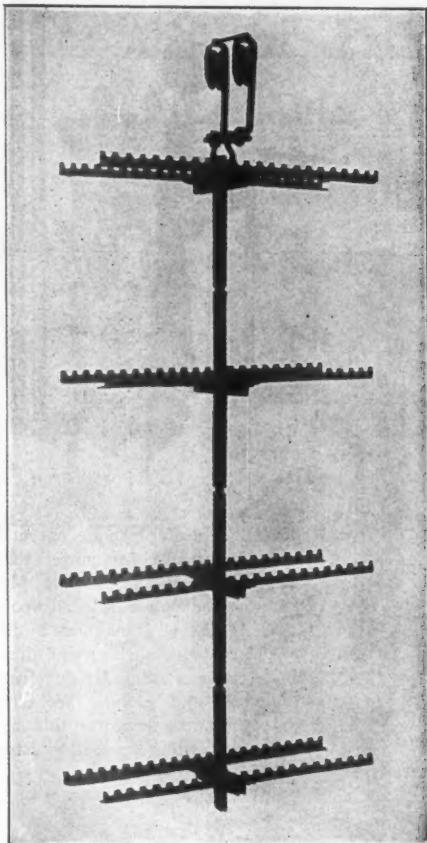
We carry everything needed by the Sausage Maker. Complete equipment and full line of supplies. Get our Catalogue

R. T. RANDALL & CO.

331 NORTH SECOND STREET
PHILADELPHIA

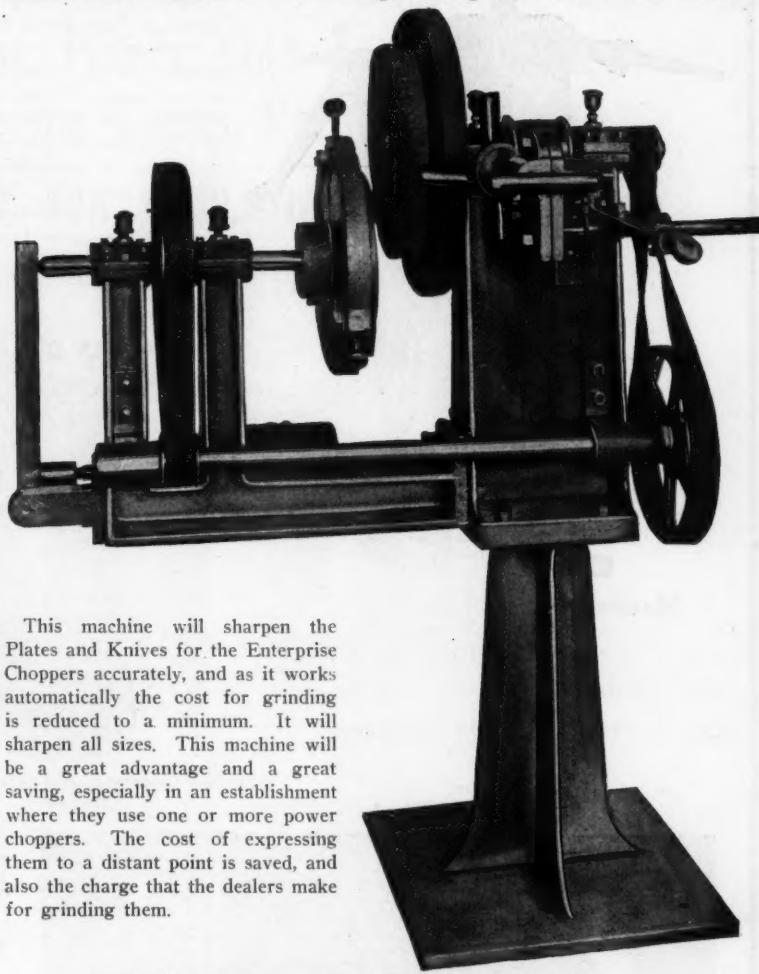
RANDALL SAUSAGE MACHINERY and Supplies

Our New No. 1 Ham Tree



**STRONG AND DURABLE. ADJUSTABLE AND EASY
TO CLEAN. MADE TO FIT ANY SMOKEHOUSE.
REASONABLE IN PRICE.**

Improved Machine for Grinding Enterprise Knives and Plates



This machine will sharpen the Plates and Knives for the Enterprise Choppers accurately, and as it works automatically the cost for grinding is reduced to a minimum. It will sharpen all sizes. This machine will be a great advantage and a great saving, especially in an establishment where they use one or more power choppers. The cost of expressing them to a distant point is saved, and also the charge that the dealers make for grinding them.

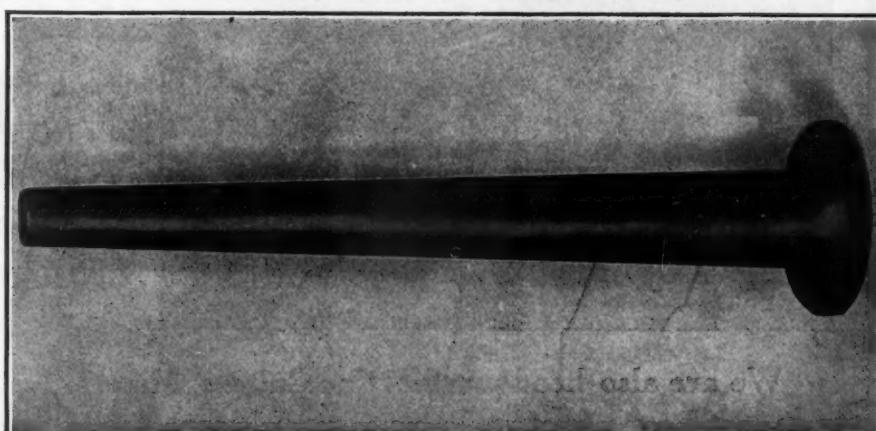
The Randall Ice Crusher



An efficient, durable and substantially built machine for breaking ice in small pieces, for use in freezing ice cream for confectioners, bakers, hotels, restaurants, and for packing fish, oysters, milk, etc., or where broken ice is required in quantities.

All the various sizes have been remodelled and strengthened throughout, and to-day they are second to none in efficiency, in practical use and in durability.

Aluminum Tubes for Sausage Stuffers



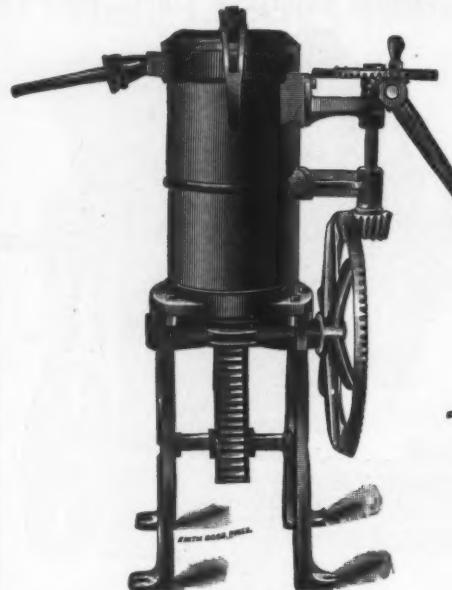
ONE PIECE. WILL NOT RUST, BREAK OR BEND. LIGHT, DURABLE AND WELL MADE

R. T. RANDALL & CO.
331 NORTH SECOND STREET

PHILADELPHIA

RANDALL SAUSAGE MACHINERY

Compressed Air and Hand Stuffers



Manhattan Hand Stuffer

None of the disadvantages of other hand stuffers. Durable, compact. Easy to operate. Requires small space.

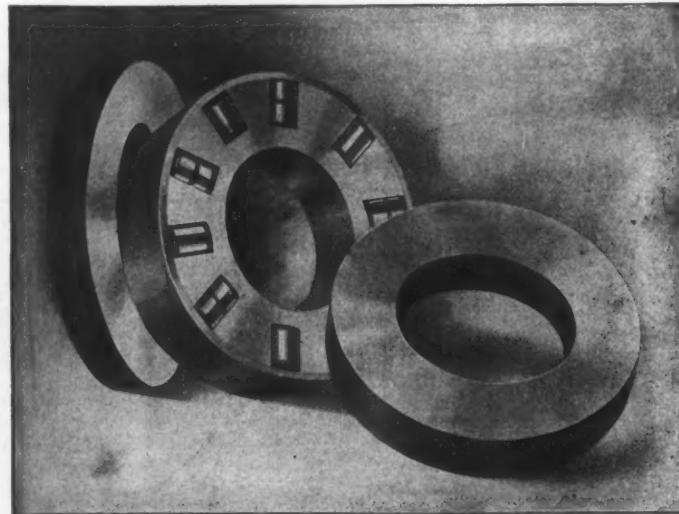
After experimenting a long while, we have finally turned out a Stuffer that can be operated by Compressed Air, and believe that we can now put on the market a machine that is almost perfect, and at a price that is reasonable, taking into consideration the low cost of operating. The great trouble that we had was in getting a small Compressor that could be operated economically. We claim



Randall Compressed Air Sausage Stuffer



that this Stuffer can be operated at a lower cost for power than any other Sausage Stuffing Machine. The power is easily controlled. There is no heat in the cylinder of the machine, and there is no water or steam leaking from the pipes and valves. We have placed a patent device on this machine that will reverse the piston quickly.



New Roller Bearing

As applied to Nos. 66 and 56 Enterprise Meat Choppers

A PERFECT BEARING
NO FRICTION WHATEVER
NO BALLS TO BREAK
NO GROOVES TO WEAR
GUARANTEED FOR ONE YEAR

We are also headquarters for Cutters, Mixers, Kettles, Ice Crushers, Meat Boxes, Stuffer Tubes, Trucks, Meat Trees, Spices and CASINGS, in fact, for everything used by the up-to-date sausage maker

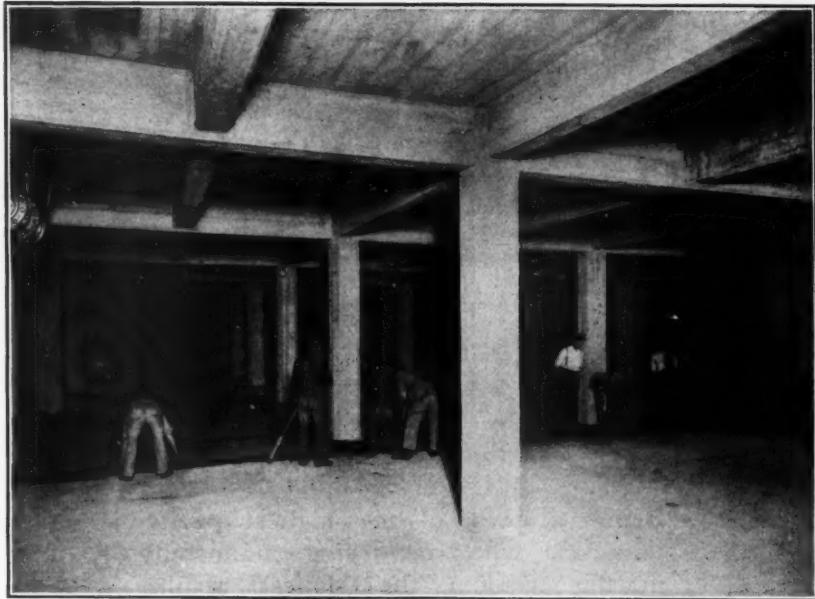
R. T. RANDALL & CO.

331 NORTH SECOND STREET
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Nonpareil Corkboard Insulation

For Abattoirs, Packing Plants, Cold Storage Warehouses,
Ice Plants, Freezing Tanks, Refrigerators, Etc.

LARGEST CONTRACT FOR INSULATION EVER EXECUTED



MORRIS COLD STORAGE COMPANY, UNION STOCK YARDS, CHICAGO, ILL.

Installing floor insulation for sharp freezer—two layers of three-inch Nonpareil Corkboard, laid down in hot asphalt with concrete wearing floor.
Concrete building—two hundred feet square, seven stories high. Insulated throughout with Nonpareil Corkboard—1,100,000 board feet.

NONPAREIL CORKBOARD

consists of pure cork, slightly compressed, and subjected to a baking process that ensures permanency of form. It is absolutely guaranteed to be 13 per cent. more efficient as a non-conductor of heat than its nearest competitor.

It will not absorb moisture, and hence its efficiency remains constant.
It keeps free from rot, mold, and offensive odors.
It is strong and easily erected in any type of building.
It occupies little room and saves storage space.
It is slow burning and fire-retarding; the only cold storage insulating material approved by the National Board of Fire Underwriters.
Its cost is least in the long run.
Write for new catalogue "Nonpareil Corkboard Insulation."

Armstrong Cork Company

Insulation Department

PITTSBURGH, PA.

Nonpareil Cork Works, Fulton Building, New York City

Branches in the Principal Cities

You Know Our Goods

You have used them for years

20 Mule Team Borax

Being always of the highest purity,
produces with unvarying uniformity
in the formula, the highest results.

PACIFIC COAST BORAX CO.

Chicago Oakland, Cal. New York

ESTABLISHED FORTY-ONE YEARS

S. OPPENHEIMER & CO.

SAUSAGE CASINGS
PACKERS' AND BUTCHERS' SUPPLIES

NEW YORK CHICAGO LONDON
HAMBURG WELLINGTON

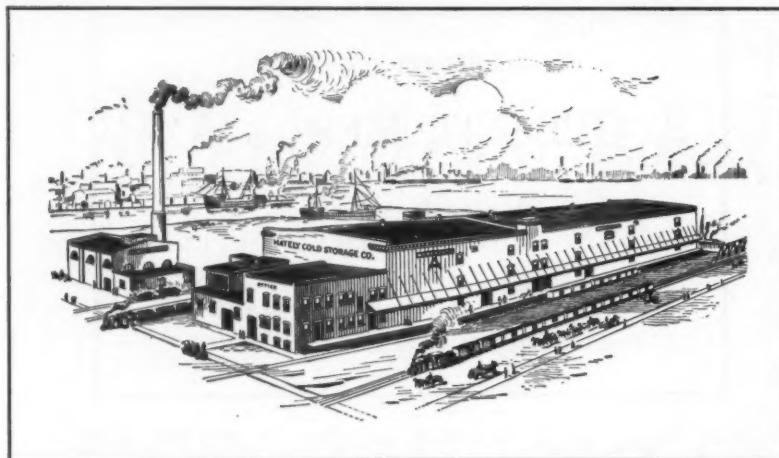
Hately Cold Storage Company CHICAGO

Office, 70 Board of Trade

Warehouse, 37th St. and Chicago River

**ALL KINDS OF HOG PRODUCTS
PACKED, CURED AND CARRIED ON COMMISSION**

Smoking a Specialty



CONCRETE CONSTRUCTION, FIRE PROOF

Advances made on Consignments

Address all communications to

HATELY BROTHERS

Commission Merchants

PROVISIONS AND GRAIN

CHICAGO, ILLINOIS



"American" Lard Pails

STYLES: Straight Sides. Flaring Sides.

FINISH: Plain Tin. Gold Lacquered.
Decorated in Stock Designs;
or with Buyer's own Design.

SIZES: All the usual sizes.
Net Weight. Gross Weight.

MANUFACTURED IN 16 FACTORIES

NEW YORK CITY
BOSTON, MASS.
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MONTREAL, QUEBEC

Submit your requirements.

AMERICAN CAN COMPANY
NEW YORK CHICAGO SAN FRANCISCO MONTREAL

Local Sales Offices in Principal Cities

PARTICULAR PEOPLE

¶ The great mass of the buying public is becoming more and more exacting. People know more, make more, demand more, spend more. This is why we have pure food laws and why we need pure washing and cleaning materials to enable the dealer to maintain clean, healthful surroundings.

¶ Does it not seem singular that so much hard work should be done for pure food and pure products and still continue as cleansing compounds the use of greasy soap and soap powder or burning lye and sal soda.

¶ Contrast with such washing compounds the modern progressive sanitary

WYANDOTTE BUTCHER'S CLEANER AND CLEANSER

¶ Pure and purifying it contains no grease, oil or organic matter. Neither does it contain caustic, lye and sal soda.

¶ It is made by a new formula and contains ingredients of superior washing and cleaning properties. Ingredients that are harmless, sanitary and inexpensive. You should not then be surprised to find it the one article that CLEANS EVERYTHING CLEAN. That does it quickly and at little cost. These are great claims but claims which a trial of Wyandotte Butcher's Cleaner and Cleanser will prove to be not half strong enough. *Order from your supply house.*

THE J. B. FORD CO., SOLE MANUFACTURERS
Wyandotte, Mich., U. S. A.

WE SHALL BE GLAD TO PUT YOU ON OUR LIST FOR
REGULAR MARKET ADVICES

WITHOUT COST TO YOU

STERNE
& SON CO.

JUST BROKERS

Offices, Postal Telegraph Bldg.

CHICAGO

Warehouse, Canal Street

ESTABLISHED 1886

PROVISIONS

STEARINE and COTTONSEED PRODUCTS

OLEO OIL and NEUTRAL

LARD and COMPOUND

TALLOWS and GREASES

GLUE STOCK and BONES

FERTILIZER MATERIALS

GLYCERINE, CRUDE, DYNAMITE and C. P.

OUR LABORATORY
IS A
FEATURE

that enables our friends to know thoroughly the values contained in all products and our market advice in connection is as close to

PERFECT SERVICE
AS WE CAN MAKE IT

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TEXAS C. S. CRUSHERS' ASSOCIATION
AMERICAN MEAT PACKERS' ASSOCIATION
NATIONAL FERTILIZER ASSOCIATION

F. W. NIEBLING, President and Manager.

H. W. WEISBRODT, Vice-President.

C. E. ROTH, Treasurer.

WM. NEIBLING, Secretary.

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MANUFACTURERS OF

High Grade Ice and Refrigerating Machinery

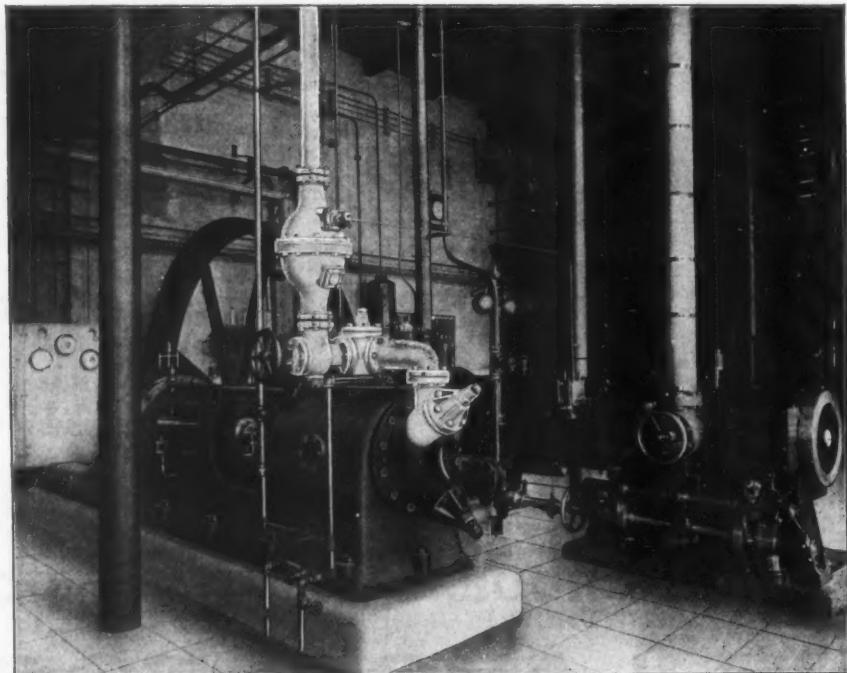
NORWOOD, CINCINNATI, OHIO

MR. TOO BUSY:

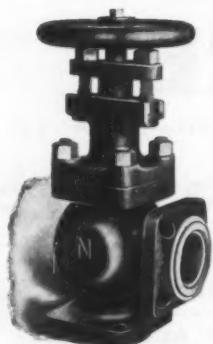
We were sorry you did not get out to the packers' meeting, for we had the usual jolly time, and the packing house appliances were shown up in flying colors.

Apropos, we had something of interest to present, and in sympathy with the poor fellow who had to keep right at the grindstone, have reserved a share for you if you will let us hear from you.

We illustrate below some of the apparatus packers have enjoyed, and if you will follow our suggestions you will be able to get out to the next meeting with a new necktie.



ONE OF OUR 50 TON MACHINES.



ONE OF OUR VALVES.

WRITE



ONE OF OUR BRINE BENDS.

WIRE

TELEPHONE

ELM { 196
197

Geo. E. Chatillon, President.

R. F. Chatillon, Vice-President.

Louis A. Tranberg, Secy. & Treas.

ESTABLISHED 1835.



FOSTER BROS. & CHATILLON CO.
Sole Agents
BUTCHER'S KNIVES & TOOLS, POCKET-KNIVES, &c.

FRIEDERICH DICK.
BUTCHERS STEELS, &c.

October 1, 1909.

To the Trade:

Your attention is called to
 the fact that all Chatillon Spring Scales
 have the name of "John Chatillon & Sons"
 on the dial, and that all our Butcher Tools,
 such as Butcher Knives, Butcher Cleavers,
 Pork Splitters, Beef Splitters, etc., are
 made under the brand of "Foster Bros."

Specify Chatillon Scales and
 Foster Bros. Cleavers, and if you cannot get
 them, please so advise us.

JOHN CHATILLON & SONS.

The Genuine Foster Bros.' Cleavers

Bear Our Trade Mark  "Arrow and Diamond"
 TRADE
 MARK

\$500 DAILY PROFIT FROM TANKWATER BY RUNNING THIS EVAPORATOR FULL CAPACITY

Perhaps you don't happen to have some 150,000 gallons tankwater daily. Never mind --make the most out of what you have--we build for any capacity.



FOR
**Tank Water
Garbage
Reduction**

FOR
**Glue
Beef Extract
Beef Brine**

The ZAREMBA PATENT EVAPORATOR

COMBINES THE BEST RESULTS OF OLD
PRACTICE WITH THE LATEST IMPROVE-
MENTS. :: ITS SPECIAL FEATURES ARE

Simplicity

Economy

Reliability

ZAREMBA COMPANY

EASTERN OFFICE
618 Fidelity Building
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CHICAGO

Fire! Fire! Fire!

You are spending good money for Insurance protection.

Your Insurance Is No Good

unless fire or other misfortune occurs and then it is worth 100c. on the dollar **IF** it is properly written in Good Companies.

You cannot afford to trust the supervision of this **IMPORTANT** branch of your business to inexperienced hands.

We make a specialty of Packing House Insurance and handle some of the largest accounts in the Country.

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We eliminate trouble **BEFORE** the fire occurs.

We Guarantee lowest rates.

We act as **YOUR** representative.

We inspect your plant and prevent fires.

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BOSTON

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LIABILITY
ACCIDENT
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Randolph 1610

“SUPREME”

In name—SUPREME—in quality

Canned Meats--Hams--Bacon--
Lard--Sausage--Butterine--
Mince Meat--Extract of Beef
etc., etc.

BRANCHES EVERYWHERE

Every branch welcomes visitors
at all times

MORRIS & COMPANY
CHICAGO

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KANSAS CITY

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The Independent Packing Co.

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BEEF and MUTTON PORK and PROVISIONS

Members American Meat Packers' Association

THE CUDAHY PACKING CO.

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"The Taste Tells"

LET US HAVE YOUR INQUIRIES FOR

S. P. Boiling Hams

Fancy Dried Beef

S. P. Fancy Hams

Barreled Pork and Beef

S. P. Fancy Beef Hams

Green and Fresh Packed Meats

**A GREAT DEAL OF THE TRADE DEPEND ON US FOR THEIR
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WE CAN PLEASE YOU

MILLER & HART

(INCORPORATED)

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Curers of

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HAMS and BACON

Manufacturers of

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BEEF AND PORK PACKERS
CRESCENT BRAND HAMS, LARD, BREAKFAST BACON

MANUFACTURERS OF

Oleo Oils, Oleo Stearine, Tallow,
Greases, Beef Casings, Fertilizers,
etc. 

ALL OUR PRODUCTS ARE U. S. GOVERNMENT INSPECTED

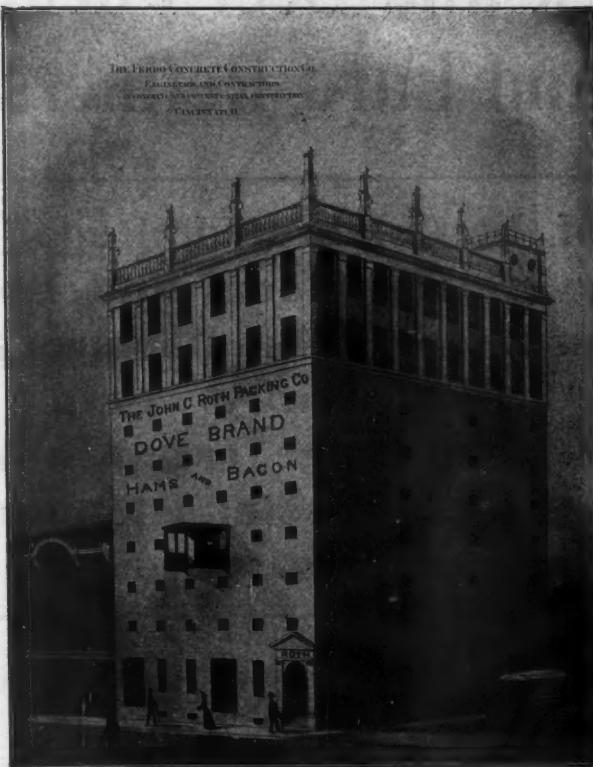
Curers of the Celebrated Irish Hams and Breakfast Bacon

"DOVE BRAND" HAMS AND BACON

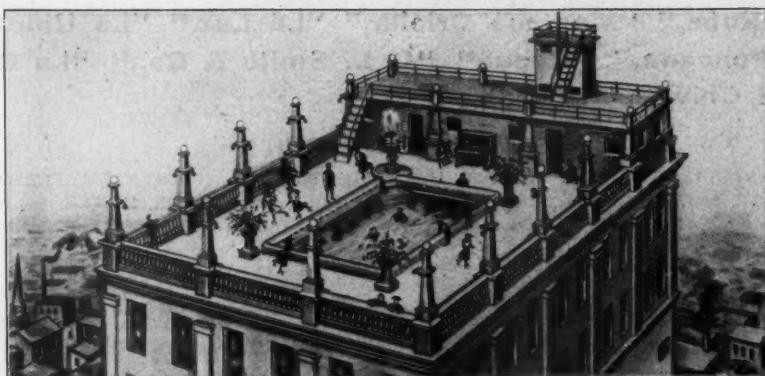
CINCINNATI, O.

EST. No. 321

We Buy the Green
Joints from the Hog
in Car-load Lots.
Hams, Straight
Averages or House-
run, 8 to 20 Pounds



Mixed Cars
Hams, Bellies,
Shoulders, Picnics
and Prime Steam
Lard



Telegraph or Write Us Your Offerings
Only Government Inspected Plants Need Apply

THE JOHN C. ROTH PACKING CO.

ESTABLISHED 1857

ROHE & BROTHER

**Pork and Beef Packers
.. and Lard Refiners ..**

**Curers of the Celebrated "Regal" Brand
of Honey Cured Hams and Boneless
Breakfast Bacon. Manufacturers of the
Famous Brand "Purity" Lard. Goods
for Export and Home Trade in Any De-
sired Package. Special Attention Given
to Export Shipments.**

Proprietors of the Following Well-Known Brands of
Lards for Export Shipment:

TO EUROPEAN PORTS—"Diamond" and "Regal" Brands

**TO WEST INDIES AND SOUTH AMERICAN PORTS—"La Torre," "La
Flecha," "Rohe," "Manteca Criolla," "La Luz," "La Unica," "Monar-
co," "La Poncena," "Regal," "G. L. Smith & Co.," "La Cabana," "A
No. 1," "El Chivato" Brands.**

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DAM, ANTWERP, MILAN, GENOA, PALERMO, MARSEILLES, BORDEAUX, HAVRE, BILBAO, GIBRAL-
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City Office:

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Packing House and Office:

UNION STOCK YARDS

U. S. GOVERNMENT INSPECTION, ABATTOIR 169

TO THE JOBBING TRADE:

“THE HOUSE OF QUALITY”

Our goods give satisfaction

Our facilities are the best

Our product will increase your trade

Our trade is growing

“There’s a Reason”

“Perfect Product” “Faultless Flavor”

BOYD, LUNHAM & CO.

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Our Goods Speak for Themselves

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169 JACKSON BOULEVARD

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UNION STOCK YARDS

CHICAGO, ILL.

1882

1909

MARSHALLTOWN, IOWA

BRITTAIN & COMPANY

PORK AND BEEF PACKERS

"THE BEST IS ALWAYS
THE CHEAPEST"

QUALITY TELLS!

Libby's Food Products

Libby's
Pure
Currant Jelly
Libby, McNeill & Libby
CHICAGO
GUARANTEED
MADE IN THE FOOD AND DRUGS ACT, 1906, 220



Pickles, Olives, Jellies and Preserves

The Grocer Who Knows

It's the grocer who knows qualities and who enthusiastically conveys his quality knowledge to his customers, that eventually secures and holds their full confidence—the kind of confidence that begets more trade.

The grocer who makes it a point to select at least one high-grade, quality article from his stock each day—one that he absolutely knows is so good that each sale means another—and, then with tact, energy and proper display, talks and features that article as a special item to be pushed that day, will be agreeably surprised at the growth of his sales on profitable goods. Remember that quality goods always bring quality trade at prices cheap competition cannot command.

With **Libby's Food Products** it is easy to make and hold Quality Customers. We help you with liberal advertising, home-to-home and store demonstrations.

Libby's Mixed Pickles

Libby's Pickle Products are renowned because of their firm, crisp quality and delicious flavor. Our own experts superintend the cultivation, gathering and delivery at our numerous country stations of all the vegetables used in any of Libby's Food Products. This means that our vegetables arrive fresh from the vines and are pickled or cooked, as the case may be, within a few hours after being picked.

Libby's Queen Olives

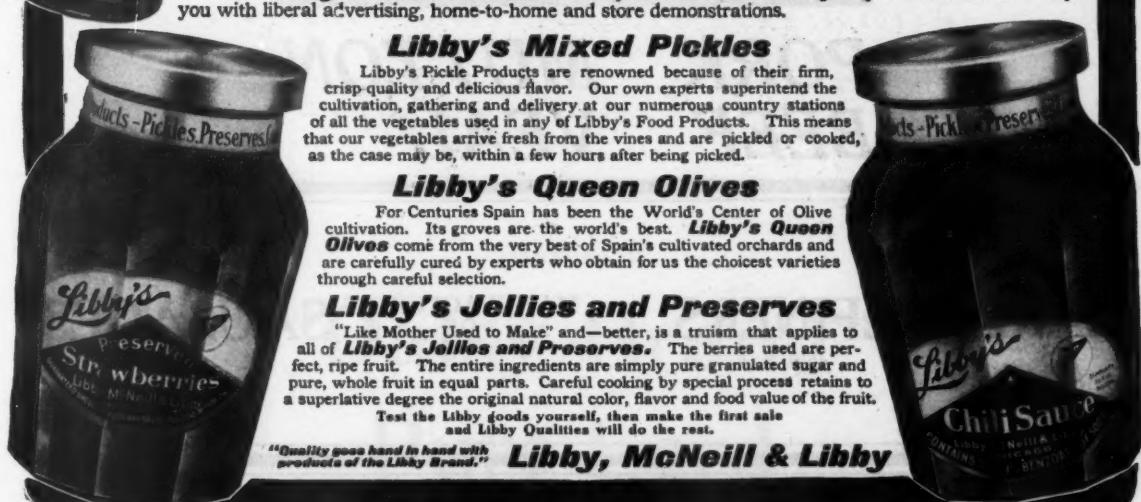
For Centuries Spain has been the World's Center of Olive cultivation. Its groves are the world's best. **Libby's Queen Olives** come from the very best of Spain's cultivated orchards and are carefully cured by experts who obtain for us the choicest varieties through careful selection.

Libby's Jellies and Preserves

"Like Mother Used to Make" and—better, is a truism that applies to all of **Libby's Jellies and Preserves**. The berries used are perfect, ripe fruit. The entire ingredients are simply pure granulated sugar and pure, whole fruit in equal parts. Careful cooking by special process retains to a superlative degree the original natural color, flavor and food value of the fruit.

Test the Libby goods yourself, then make the first sale and Libby Qualities will do the rest.

"Quality goes hand in hand with products of the Libby Brand." **Libby, McNeill & Libby**



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The Danahy Packing Company

**PORK MUTTON
BEEF VEAL**

LARD REFINERS

MANUFACTURERS
OF **SAUSAGES**

BUFFALO

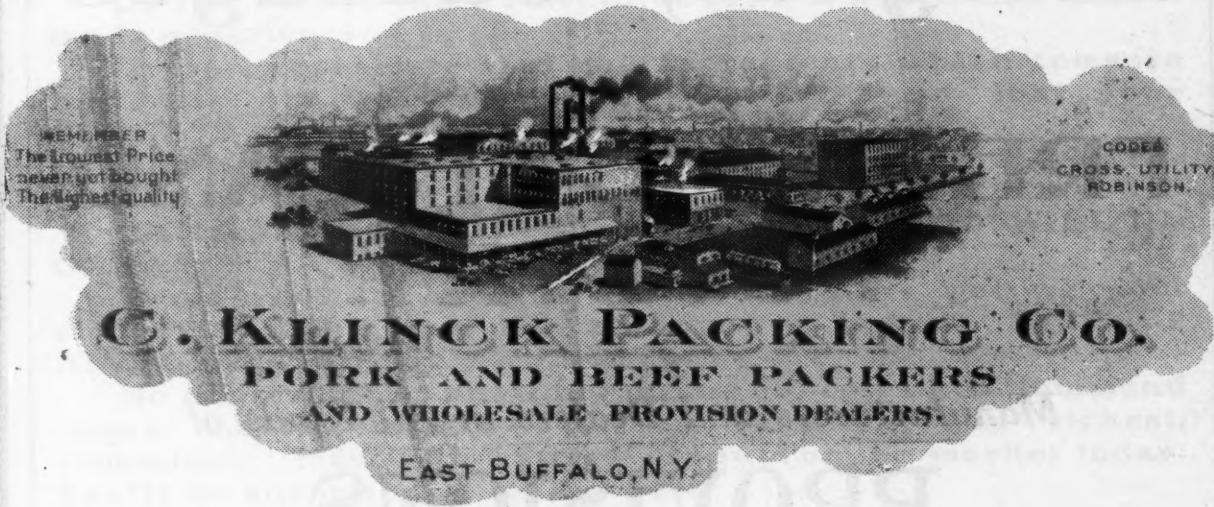
NEW YORK

C. KLINCK PACKING CO.

BUFFALO, N. Y.

Curers of the Celebrated

“National Brand” Hams and Bacon



Makers of

“Daisy Brand” Pure Lard

Our Motto: Quality and Promptness

NEW YORK

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PHILADELPHIA

ESTABLISHED 1874

M. ZIMMERMANN CO.

*Manufacturers of and Wholesale Dealers in**The Celebrated Vienna*

Bolognas, Sausages

AND ALL KINDS OF

FRESH MEATS AND POULTRY

Manufacturers and Dealers in All Kinds of

PROVISIONS

PACKERS OF TONGUES, SMOKED AND PICKLED BEEF

**318 to 324 E. Houston St.
NEW YORK**

THE LIVE ONES

attended the Annual Convention of the American Meat Packers' Association, in Chicago, on October 18, 19 and 20th. And they were interested in The Live Issue of the Packing Industry—Oleomargarine.

The Hammond Butterine Plant Is Thrown Wide Open For Your Inspection!

You will find us ready to demonstrate to you the real merit of Butterine, and the help it will be to the distributing end of your business, whether wholesale or retail.

Do you realize the tremendous growth which this industry is experiencing?

Do you appreciate that the ingredients which compose butterine are packing house products and that your SUCCESS and ours is identical?

HAMMOND'S BUTTERINE SALES FOR 1909 INCREASED 100% over 1908.

HAMMOND'S BUTTERINE SALES FOR 1910 WILL INCREASE 150% over last year.

When you do business with us you're getting your electricity right from the main power house. **STEP UP AND GET A SHOCK!**

No one ever had anything on the old cow until Hammond began making MISTLETOE BUTTERINE. The richest, creamiest, "most-like-butter" product on the market today. You'll be surprised at its low cost.

Other Brands worth while are:

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CALUMET (An honest low priced article)

VISIT OUR PLANT WHEN IN CHICAGO PERHAPS YOU CAN LEARN SOMETHING

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(Union Stock Yards)

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The

Nuckolls Packing Company

Beef and Pork Packers

Pueblo, Colorado

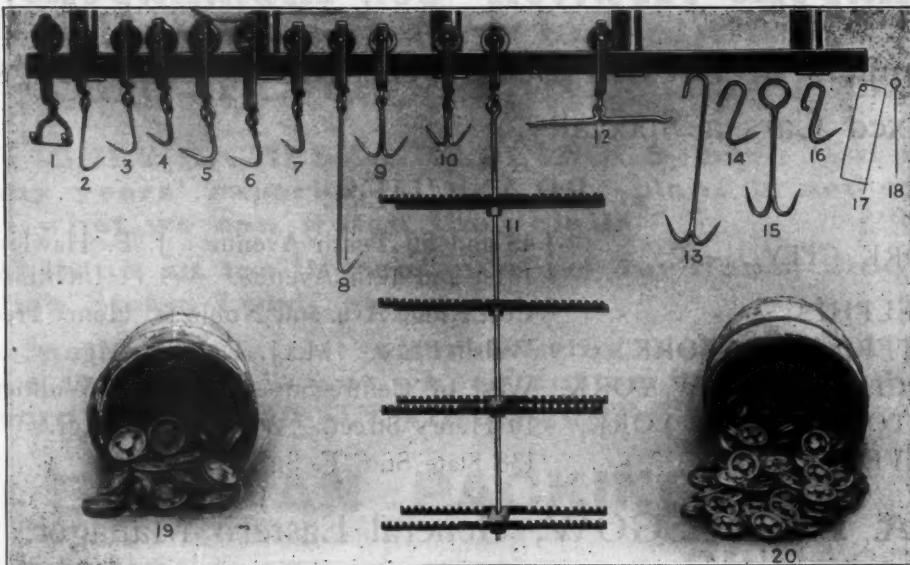
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Quality

Best
Service

Courteous
and
Prompt
Attention
Given
all
Visitors
and
Inquiries

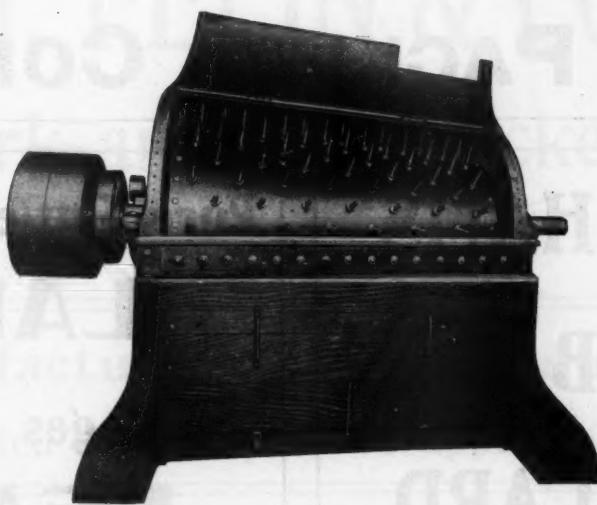


Our
Acquaint-
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Mutual
Profit

Special
Machinery
To-day
is the
Greatest
Factor
in the
Profits of
the Packer

Hog Hair Cured Mechanically

Hair is
Washed,
Picked,
Dyed,
Dried,
Baled
and
Shipped
Within
36 Hours
After Leaving
Hog Scraper



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Shippers of Dressed Beef, Veal, Mutton and Hogs.
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Sausages and Salt

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CIPHERS: CROSS—ROBINSON—STAUDT—HUNDIUS

THE REQUISITES FOR BEST PORK PRODUCTS

ARE

1. Good Raw Material
2. Knowledge of How to Handle It
3. Care in Every Detail of the Process

We buy **ONLY HIGHEST GRADE HOGS**, have had a great many years' experience, and our plant is not so large but what we can watch the details.

You will think so, too, if you once use our Hams, Side Meats, Prime Steam Lard, etc.

"We're not angels, but after leaving here would like to have these words put where custom inscribes the final record: **ALWAYS ON THE SQUARE.**"

BRENNAN PACKING CO.

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HAMS AND BACON

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Our APEX and EXCELSIOR BRANDS of Hams, Bacon and Lard have a world-wide reputation for QUALITY, CURE and TRIM

ONCE USED ALWAYS USED

We also prepare all kinds of TABLE DELICACIES

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ONE OF GREATER NEW YORK'S LARGEST DISTRIBUTORS OF
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DRESSED POULTRY, EGGS, BUTTER, ETC.

Our Requirements Call for Thirty to Forty Cars Weekly. We Operate Our Own Refrigerating and Cold Storage Plants, Sell Refrigeration and Manufacture Ice, and are in shape to handle all you send us.

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Manufacturers of Plain and Decorated Lard Pails and Oil Cans for Domestic and Export use. Also Manufacturers of the E & D Air Tight Bottle Cap, under the Max Ams Patents. Cans for Government Contracts a specialty.

PRICES AND SAMPLES ON APPLICATION



THE IMPROVED PEERLESS Hydraulic Sausage Stuffer

THE ONLY PERFECT STUFFER
CLEAN AND SANITARY

NO HEAT, Hot Water or Steam to come in contact with the meat

THE SAUSAGE MEAT IS ALWAYS COLD

NO LEAKAGE of water into the meat

Less expensive to operate than any other Stuffer

In use today with leading sausage makers.
Write for particulars.

WOLF, SAYER & HELLER, Inc.

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Fulton and Peoria Sts., CHICAGO, ILL.

Incorporated 1908

Capital \$300,000

AMERICAN FULLERS EARTH COMPANY

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Just a Word to Users of Fullers Earth

WE CAN SAVE YOU DOLLARS PER TON. TRY US.

Will make any granulation desired.

Our deposit of fullers earth is the most extensive IN THE WORLD.

Prices and samples furnished on request.

EVAPORATORS

For Design, Efficiency, Durability and Mechanical Excellence of Construction the Redfield Evaporators are generally acknowledged to be the leaders in the American market to-day. Recent bookings for tank water purposes only, include such conservative firms as the New York Butchers' Dressed Meat Co., N. Y. City; Indianapolis Abattoir Co., Indianapolis, Ind.; Carstens Packing Co., Tacoma, Wash.; Columbia Cotton Oil and Prov. Corp., Washington, D. C.; J. L. & H. Stadler, Cleveland, O.; Schwarzschild & Sulzberger Co., New York, N. Y.; etc., etc.

DRYERS: We want you to write us to-day for our catalogue describing the Redfield Odorless Revolving Vacuum Tankage Dryer, Patented. It is the most economical and efficient dryer ever built.

RENDERING TANKS: Let us tell you about our new Inverted Head Rendering Tank with Self-Contained Steel Hopper.

R. S. REDFIELD & Co., 90 West Street,
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FINEST QUALITY

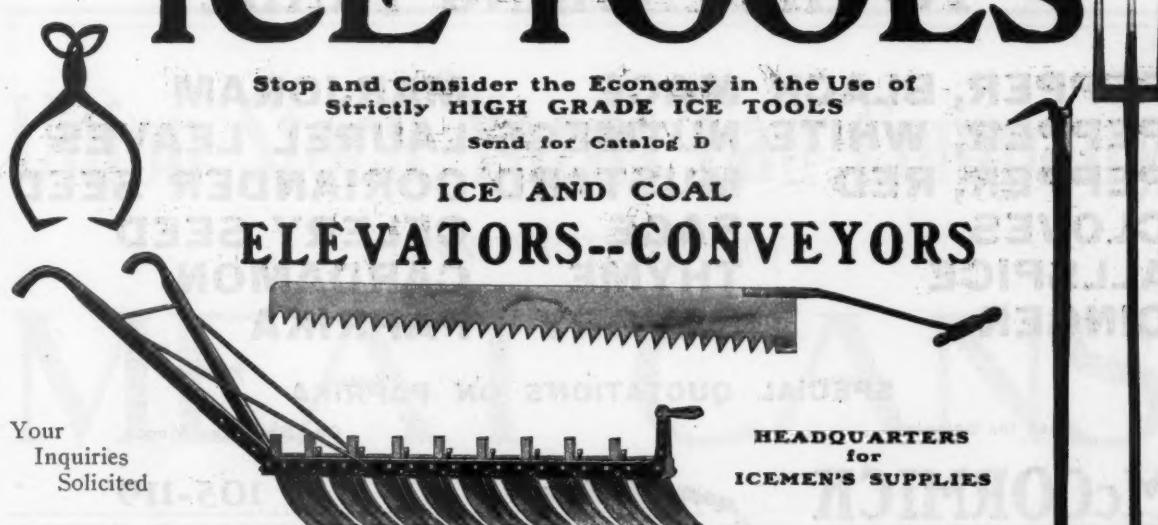
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Stop and Consider the Economy in the Use of
Strictly HIGH GRADE ICE TOOLS

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HAMLER BOILER & TANK COMPANY

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CHICAGO

Manufacturers of

Rendering Tanks, Dryers, Vats
Coolers and all Packing House Equipment

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PEPPER, BLACK MACE	MARJORAM
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SPECIAL QUOTATIONS ON PAPRIKA

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BALTIMORE
MD.**



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Concord Street

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SMOKE HOUSE EQUIPMENT

THE "GEHRET" KIND

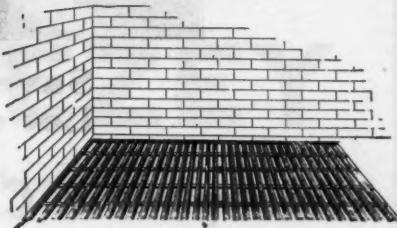


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DOORS TREES

WIRE AND IRON WINDOW GUARDS.



Our business is iron-work--all kinds--and we make a specialty of packinghouse construction. We do not "job out" our work. We do it all ourselves and we stand back of every piece that goes out of our plant. PRICES RIGHT.

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STRUCTURAL AND ORNAMENTAL IRON WORKS

CONRAD DIESEL
General Manager

Telephone
CALUMET-310

Union Stock Yards Can Company

MANUFACTURERS OF

MEAT CANS

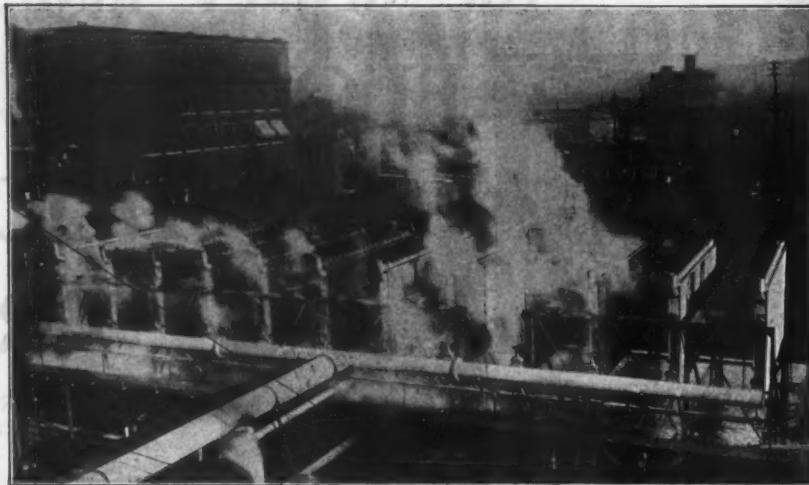
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CHICAGO

Pennell Flask Type Steam Condenser

ARMOUR PACKING COMPANY, KANSAS CITY

Capacity
385
Tons
Daily



Crystal
Ice
Without
Re-boiling

Saves both fuel and water
Let us tell you more

Atmospheric Condensation Co., Kansas City

The Davidson Commission Co.

621 Postal Telegraph Bldg., Chicago, Ills.

A. A. DAVIDSON, President

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Member Chicago Board of Trade.

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**BROKERS MAKING A SPECIALTY OF MEATS, LARD AND
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ALSO

COTTON-SEED PRODUCTS CORN OIL FULLERS EARTH
SOAP, CANDLE AND BUTTERINE MAKERS SUPPLIES

IF YOU ARE SELLERS { We have the facilities for placing your offerings to best advantage.

IF YOU ARE BUYERS { Give us a call.
We will find what you want.

CORKBOARD INSULATION

For Cold Storage Rooms

PLANS AND SPECIFICATIONS FURNISHED

**"The recollection of quality remains long after
price is forgotten."**

JOHN R. LIVEZEY

1933 Market Street, Philadelphia, Pa.

Don't Blame the Clerk for Short Weights or Overcharges

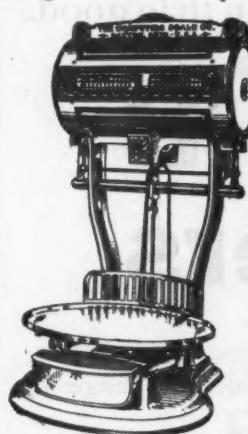
The average clerk is honest. He intends to protect your interest, but he is human and like all of us is apt to make errors. Every clerk is called upon a score of times each day to calculate charges for fractions of pounds and ounces at odd prices.

The clerk using the old-fashioned dial or even balance scale must make mental computations. No matter how many times he tries to, he never becomes proficient—there are too many combinations of figures to consider.

He must guess more or less every time.

He must be sure not to guess too little. That would eat up your profit. He must guess, if at all, more than is correct—a few cents here and a few there. The purchaser pays the overcharge, yet the clerk may be honest. It would be strange if he made no mistakes.

The dealer who installs a Dayton Moneyweight Computing Scale shows by the very use of this scale that he wishes to be accurate in his charge. For example. A one-pound 14-ounce cut of meat at 17 cents a pound is shown instantly to be 32 cents on the face of The Dayton Moneyweight Scale. It shows the money value and at the same time it shows pounds and ounces.



The new low platform
DAYTON Scale.

ton Moneyweight Scale. It shows the money value and at the same time it shows pounds and ounces.

The Dayton Moneyweight Computing Scale insures accuracy to the purchaser and removes all suspicion of dishonesty and careless computations from those who operate them.

MERCHANTS are using them because they want no guess work—no mental calculations, no mistakes.

Dayton Moneyweight Computing Scales automatically indicate the price to be charged, and never make a mistake. The Scales correctly tell you what to charge your customer. The figures are in plain view on the chart of the scale. No chance for mistakes. No arguments about the charge.

The Dayton Moneyweight Computing Scale is the most reliable and accurate as well as the most durable and practical mechanism known. It costs from ten to twenty times more than the ordinary scales. There are in use over 250,000 of these scales in the United States and foreign countries.

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We want all merchants and clerks to know about these scales. Ask your fellow merchants to show you his Dayton Moneyweight Computing Scale and explain it to you.

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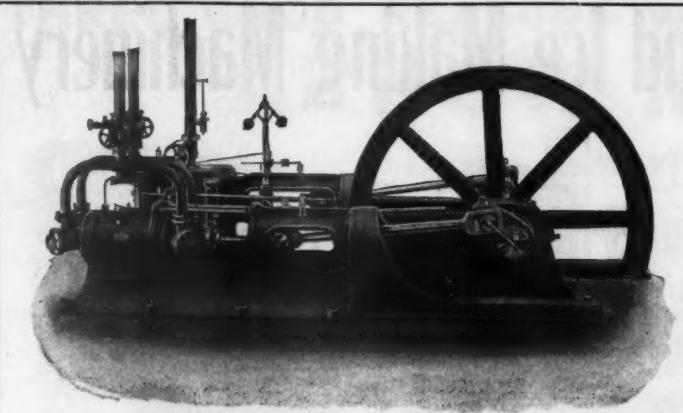
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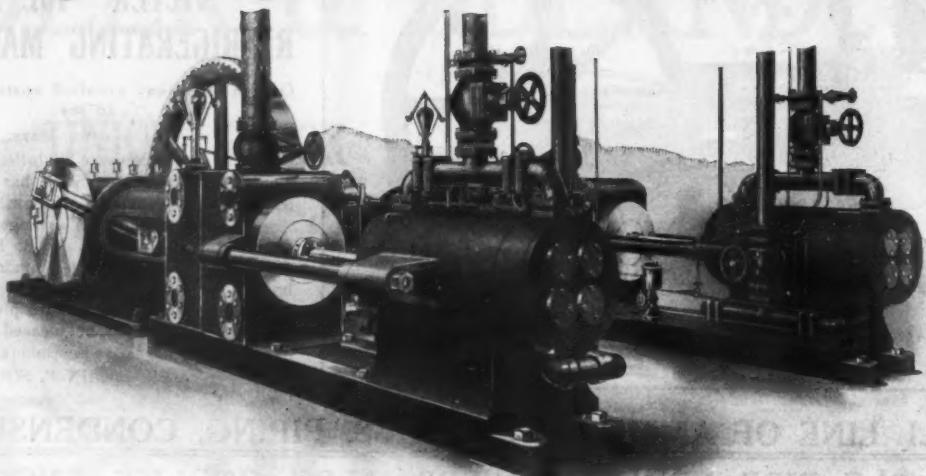
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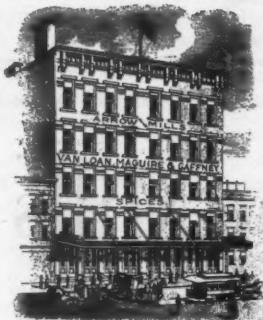
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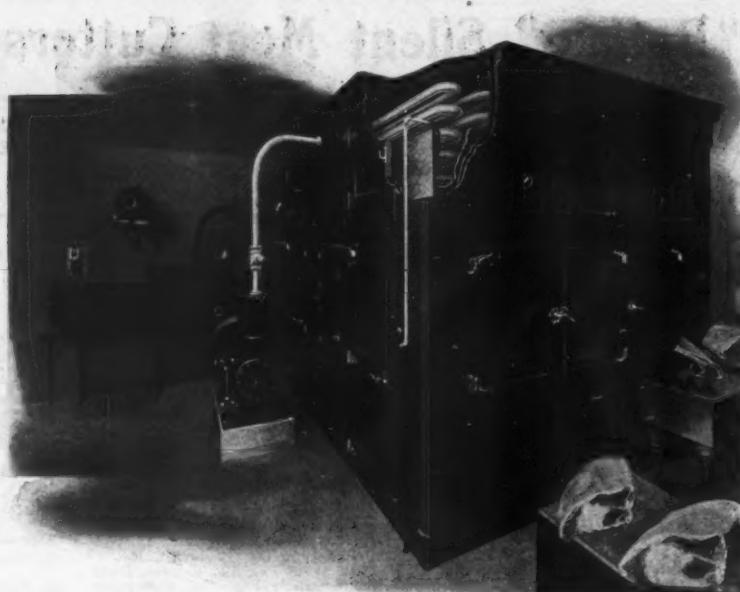
TO START

Turn Water On

Start Motor

Open Ammonia
Regulating
Valve

Simple, Eh.



**Operating
Instructions**

TO STOP

Close Ammonia
Valve

Pull Electric
Switch

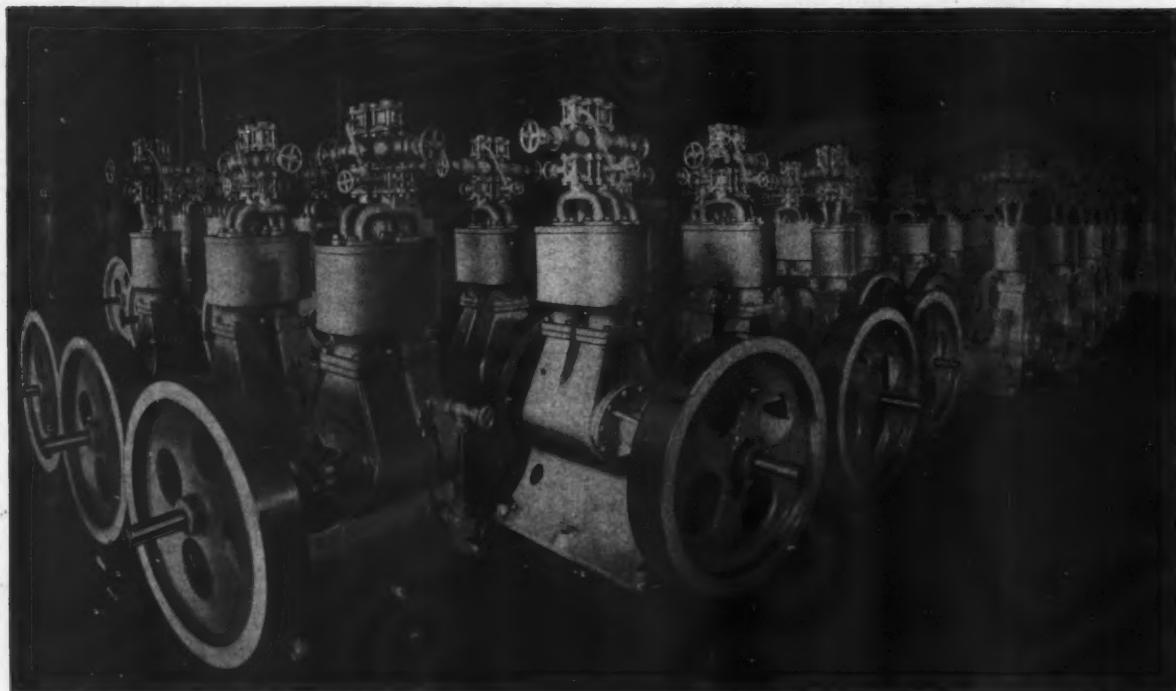
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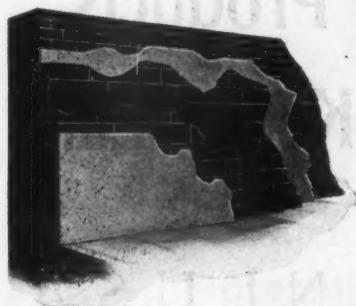
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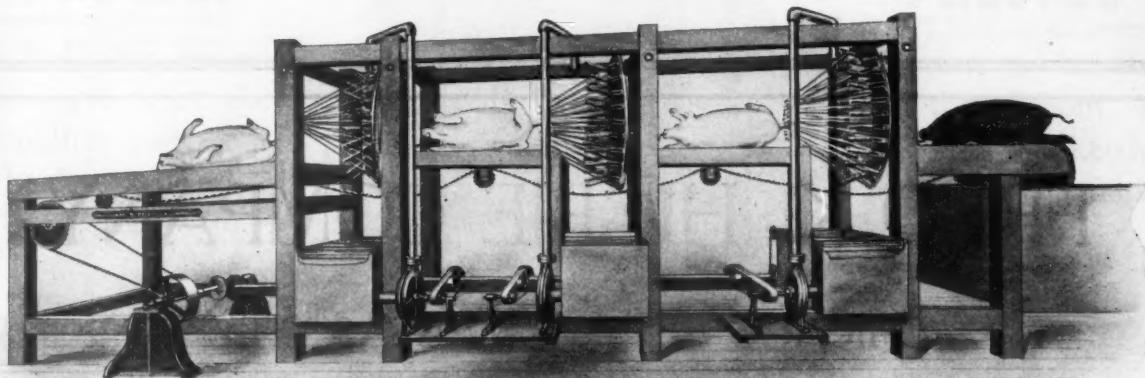
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Horizontal Hog Scraping Machine

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in sizes to handle anything from a sixty gallon kettle to the largest tank



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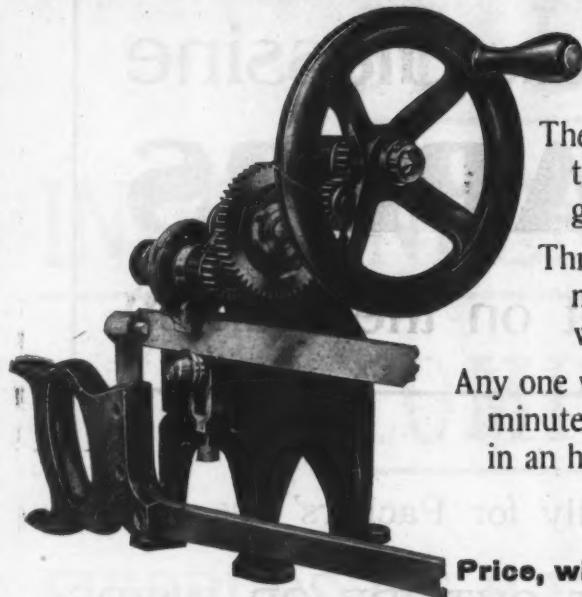
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